



Alessandri expands real estate partnership

Latin Lawyer Editorial Team

03 March 2026



Chilean Highly [Recommended](#) firm Alessandri has strengthened its real estate practice by hiring the legal manager of local property company Inmobiliaria Imagina as a partner.

Joaquín Solar Larraín officially joined the partnership yesterday. Following his arrival, Alessandri now counts 11 partners.

Solar joins after nearly seven years at Inmobiliaria Imagina, where he worked on the structuring and financing of real estate projects across Chile and elsewhere in Latin America. Before that, Solar spent close to five years at Chile's Spoerer & Valdés Abogados.

Patricio Rámila, partner of the firm's disputes practice, says: "Having a partner with direct experience in the industry strengthens our ability to anticipate and resolve conflicts in the real estate and construction sector." This is especially true in the country's current real estate landscape, where there are now greater regulatory and contractual requirements.

Chile's real estate sector is seeing several structural changes amid increased economic uncertainty and high interest rates. As a result, Solar suggests that "legal advice can no longer be limited to regulatory analysis; it must be integrated into the financial and operational logic of the project, anticipating risks and accompanying strategic decisions from conception to execution." This approach is key to getting an in-depth understanding of how clients' businesses operate.

Fellow Alessandri partner Cristián Pérez says that the addition of Solar will allow the firm to "provide comprehensive support for complex projects."

Alessandri's appointment comes amid some movement in the partnerships of Chilean firms lately. For example, Elite firm Cariola, Díez, Pérez-Cotapos bolstered its energy practice by [hiring](#) the legal manager of local wind power company Consorcio Eólico last month. Several lawyers have been hired to the cabinet of new Chilean President José Antonio Kast recently. In February, partner Nicolás Balmaceda [left](#) Barros & Errázuriz to take on a government role as Undersecretary of Public Works, just weeks after founding partner Fernando Barros was [appointed](#) Minister of National Defence.

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